



**CAGC AT-RISK CONSTRUCTION MANAGEMENT SYMPOSIUM
DECEMBER 9, 2009, 9 A.M – 2:30 P.M.
THE KRESS TERRACE, 212 SOUTH ELM ST., GREENSBORO**

AGENDA

- 9 - 9:05 a.m. *Welcome, Introductions* - Dave Simpson, CAGC Moderator
- 9:05 - 9:30 a.m. *Legal CM Primer* - Keith Coltrain, Elmore & Wall, P.A.
- 9:30 - 9:45 a.m. *CM Bonding Primer* - Robert Coon, Scott Insurance
- 9:45 - 10:15 a.m. *Joint Venturing on At-Risk Construction Management* - John Martin, Rentenbach Constructors, Inc.; Chuck Wilson, C. T. Wilson Construction Co., Inc.
- 10:15 - 10:30 a.m. *Break*
- 10:30 a.m. - 12:30 p.m. *At-Risk Construction Management Training*
- *How to Fill Out an RFP*
 - *How to Do an Effective CM Presentation*
 - *How to Negotiate/Manage Preconstruction, Construction Services*
 - *How to Overcome Perception of Not Having CM Experience When the General Contractors Do*
- Gordon Rutherford, UNC System At-Risk CM; Clymer Cease, Pearce Brinkley Cease + Lee Architecture; Fred Patrick, UNC-G, Director, Facilities Design & Construction; Andrew LaRowe, Executive Director, Facilities & Construction, Guilford Schools; John Muter, Barnhill Contracting Co.; Johnny Rankin, Balfour Beatty Construction Co., LLC
- 12:30 - 1 p.m. *Lunch*
- 1 - 2 p.m. *What Owners Want/How to Land CM Work* - Clymer Cease, Pearce Brinkley Cease + Lee Architecture; Gordon Rutherford, UNC System At-Risk CM; Fred Patrick, UNC-G, Director, Facilities Design & Construction; Andrew LaRowe, Executive Director, Facilities & Construction, Guilford Schools; John Muter, Barnhill Contracting Co.; Johnny Rankin, Balfour Beatty Construction Co., LLC
- 2 - 2:30 p.m. *Questions and Answers; Award of Certificates of Attendance*